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LOUISIANA USED MOTOR VEHICLE COMMISSION
STATE OF LOUISIANA

REGULAR MEETING
HELD BY VIDEOCONFERENCE
May 18, 2020
BEGINNING AT 9:30 A.M.

3132 VALLEY CREEK
BATON ROUGE, LOUISIANA

REPORTED BY:

BETTY D. GLISSMAN, CCR

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1 APPEARANCES:

2

3 CHAIRMAN:

MR. JOHN POTEET

4

5 COMMISSIONERS PRESENT:

MR. JEFFEREY BRITT

6

MR. RICKY DONNELL

7

MR. GEORGE FLOYD

8

MR. STEPHEN OLAVE

9

MR. HENRY "DARTY" SMITH

10

MR. RICHARD WATTS

11

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REPRESENTING THE LOUISIANA USED MOTOR

16

VEHICLE COMMISSION:

17

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ROBERT W. HALLACK, ESQUIRE

19

HALLACK LAW OFFICE

20

13007 JUSTICE AVENUE

21

BATON ROUGE, LOUISIANA 70816

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1 ALSO PRESENT:

2 MS. KIM BARON

3 MR. DEREK PARNELL

4 MS. MONA ANDERSON

5 MS. TONYA BURKS

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1 MR. POTEET:

2 All right. Let's get started. We'll
3 have a Pledge of Allegiance. Everybody, we
4 have got a flag up there. Kim has done a great
5 job. She went out this morning and took a
6 picture of the flag right out there in the
7 front yard.

8 (Pledge of Allegiance.)

9 MR. POTEET:

10 All right. Roll call, Kim.

11 MS. BARON:

12 John Poteet?

13 MR. POTEET:

14 Here.

15 MS. BARON:

16 George Floyd?

17 MR. FLOYD:

18 Here.

19 MS. BARON:

20 Tony Cormier?

21 MR. CORMIER:

22 (No response.)

23 MS. BARON:

24 Matthew Pederson?

25 MR. PEDERSON:

1 (No response.)
2 MS. BARON:
3 Richard Watts?
4 MR. WATTS:
5 Here.
6 MS. BARON:
7 Steve Olave?
8 MR. OLAVE:
9 Here.
10 MS. BARON:
11 Ricky Donnell?
12 MR. DONNELL:
13 Here.
14 MS. BARON:
15 Darty Smith?
16 MR. SMITH:
17 Here.
18 MS. BARON:
19 Dino Taylor?
20 MR. TAYLOR:
21 (No response.)
22 MS. BARON:
23 Jeffery Britt?
24 MR. BRITT:
25 Here.

1 MS. BARON:

2 Mr. Chairman, we have a quorum.

3 MR. POTEET:

4 All right. I assume nobody is here
5 for public comments?

6 MS. BARON:

7 No, sir. There is not.

8 MR. POTEET:

9 Okay. So the first thing is the
10 adoption and approval of minutes. Do we have a
11 motion?

12 MR. DONNELL:

13 So moved.

14 MR. SMITH:

15 Second.

16 MR. POTEET:

17 Any opposed?

18 (No response.)

19 All right. That passes.

20 Items for discussion and actions. So
21 this -- most of this agenda is Mona anyway.
22 So, Mona, go ahead and get started. Everybody
23 got their reports and everything, hopefully.
24 So you have got that in front of you.

25 All right. Mona, are you ready?

1 MS. ANDERSON:

2 Yes, sir.

3 MR. POTEET:

4 At this point, I will suggest
5 everyone mute.

6 MS. ANDERSON:

7 If you will look in your packets, I
8 think Kim is going to display those. For the
9 financial statements for the month ending April
10 30, 2020, the total current assets are
11 \$3,594,574 4. And of that, cash in the bank
12 was \$2,413,182. Accounts receivable fines were
13 \$478,820. At the bottom of the page, the
14 current liabilities were \$80,403. Of that,
15 \$57,583 of that total are for approved salaries
16 and benefits payable. And the remainder is for
17 accounts payable, claims against bond, and
18 escrow fines.

19 On page 2 of the statement of net
20 position, the long-term liability is, the
21 deferred revenues for 2021 were 200 -- I am
22 sorry -- deferred revenues were \$257,370.
23 Turning to the statement of revenues expenses
24 and changes in net position, the month-to-date
25 revenue was significantly lower than it was in

1 2019. Year-to-date figures were higher,
2 primarily due to the fact that we recorded the
3 funds for Lauco again, but we could have to
4 write those off at the end of the period -- at
5 the end of the fiscal year. The hearing costs
6 and fines revenue was a negative number due to
7 the Commission wrote off \$18,050 of fines on
8 PCC Auto Brokers last month.

9 On pages 4 and 5, the expenses were
10 nearly the same. The month-to-date expenses
11 were nearly the same as they were in 2019. And
12 the year-to-date expenses were about \$35,000
13 higher due to increases in benefit costs.

14 The month-to-date net position was a
15 negative 87,000. And the year-to-date net
16 position was \$514,044. On page 6, this chart
17 reflects the number of licenses year to date
18 for this fiscal year. And pages 6 and 7 are
19 the four-year revenue comparison and the chart
20 that goes with it. This contains the
21 comparison of the revenues for the last four
22 years and almost all of the license types have
23 increases except for the salespersons licenses.
24 Hearing fines increased. But, again, a portion
25 of that may have to be written off.

1 On page 9, the certificate of deposit
2 summary, in April we had two CDs that renewed
3 and the rates went from 1.5 percent to
4 0.5 percent. Those are the two with JP Morgan
5 Chase. And so this is kind of an inkling of
6 how things are going to go insofar as our
7 interest rates.

8 On page 10, the accounts receivable
9 hearing fines, in April, we assessed \$8,200 in
10 fines, and we collected \$18,200. We wrote off
11 \$18,050, again, that's that PCC Auto Brokers
12 account. The balance at the end of April was
13 \$478,820.

14 Unless there are any questions,
15 Mr. Chairman, that concludes my presentation on
16 the financial report.

17 MR. POTEET:

18 Anyone have any questions? Unmute if
19 you need to ask a question.

20 All right. We need to motion to
21 approve the financials.

22 MR. DONNELL:

23 I will make a motion to approve it.

24 MR. OLAVE:

25 Second. We have a motion by

1 Mr. Donnell and a second by Mr. Olave.

2 All in favor, say, "Aye."

3 (All "Aye" responses.)

4 MR. POTEET:

5 Any opposed?

6 (No response.)

7 MR. OLAVE:

8 I do have a comment.

9 MR. POTEET:

10 I am sorry.

11 MR. OLAVE:

12 I do have a comment. Mona, I just
13 want you to know that your financials are so
14 much more exciting and I look forward to
15 hearing them again face-to-face soon.

16 MS. ANDERSON:

17 I hope they are exciting in the
18 increase in revenue portion.

19 MR. OLAVE:

20 The interest rate wasn't very
21 exciting.

22 MR. POTEET:

23 All right. The next thing on the --
24 thank you for that, Steve. The next thing on
25 the agenda is the proposed budget amendments.

1 And this is Mona again. So, Mona, are you
2 ready for this?

3 MS. ANDERSON:

4 Yes, sir. Kim will show you the
5 budget amendments that we're proposing for the
6 end of this fiscal year. The 2019/'20 budget
7 was prepared in October of 2018. Normally, the
8 budget amendments would be primarily to move
9 funds around various line items of expenses in
10 the budget. However, since we experienced a
11 significant drop in revenue at the end of this
12 fiscal period, we are going to have to amend
13 the revenues, also. We don't know yet what
14 June will look like either for revenue or
15 expenses, but we are assuming that it is not
16 going to be a lot better in June than April and
17 May were.

18 As far as the revenues were
19 concerned, we expect to be roughly \$100,000
20 under budget. Please note that we
21 under-budgeted fines and that's for the
22 write-off of the Lauco account, which would
23 likely have to be written off for \$266,000.
24 Unless, perhaps, the AG's office is able to
25 reserve the papers.

1 Under the expenses, the expenses were
2 adjusted down roughly 130,000. A few line
3 items were adjusted up, but the major amount of
4 a major number of accounts were adjusted down.
5 A new line item was added, the second line in
6 the expenses was added for -- that has to do
7 with the employee paid sick leave that's
8 related to the COVID-19 leave changes. We have
9 to report this separately. If possible, they
10 are going to amend tax forms and what have you
11 for payroll tax forms for the end of the year.

12 And in the end, we adjusted to have a
13 not position of zero. If you look at the
14 bottom of the second page to the right-hand
15 column, if the expenses come in less than what
16 was estimated, then we could realize a little
17 bit of a profit, but it is going to be pretty
18 much zero or less. So unless there are any
19 questions, Mr. Chairman, that concludes the
20 presentation on the budget, and we need those
21 approved.

22 MR. POTEET:

23 All right. Does anybody have any
24 questions or comments at this time?

25 (No response.)

1 All right. I will take that as a no.
2 So we need a motion to approve the supposed
3 budget amendments.

4 MR. WATTS:

5 I make a motion.

6 MR. OLAVE:

7 Second.

8 MR. POTEET:

9 All right. All in favor, say, "Aye."

10 (All "Aye" responses.)

11 MR. POTEET:

12 Any opposed?

13 (No response.)

14 MR. POTEET:

15 All right. That passes. The next
16 thing we have is we get a chance to hear from
17 Derek. Derek, are you out there?

18 MR. PARNELL:

19 Yes, yes, I am here. Can everyone
20 hear me?

21 You will find a chart that has a
22 ratification of imposed penalties for May of
23 2020. All of these cases have been
24 investigated. I have determined that the
25 public interest can be served without further

1 administrative proceeding, thus, civil
2 penalties were imposed.

3 Do we have anyone representing anyone
4 here? Of course not. So I will go through the
5 list.

6 The first on the list is Elie Used
7 Car Center, LLC, from Slidell; the fine amount
8 was \$650. North American Auto Group, LLC, from
9 Baton Rouge, Louisiana; fine amount was \$1,000.
10 Service King, Incorporated, doing business as
11 Service King Auto Sales from Lafayette,
12 Louisiana; fine amount was \$250. Auto Trends,
13 LLC, from Baton Rouge, Louisiana; fine amount
14 was \$200. North American Auto Group, from
15 Baton Rouge, Louisiana; fine amount was \$2,000.
16 Automatic Trends, LLC, from Baton Rouge,
17 Louisiana; fine amount was \$2,600. The total
18 amount of civil penalties for the month was
19 \$6,700.

20 Commissioners, I ask that you ratify
21 the imposed civil penalties assessed.

22 MR. DONNELL:

23 Why are there two different
24 categories on North American? What's the deal
25 there?

1 MR. PARNELL:

2 They went out. It was two different
3 investigations, complaints that came in. It is
4 the same with Auto Trends as well. Two
5 separate instances took place with both of
6 those dealerships; whereas, the investigator
7 had went back out there again and they found
8 some violations on the part of the dealership.
9 If you notice, Auto Trends had two as well.

10 MR. OLAVE:

11 Derek, what were the total of the
12 \$3,000 fines for? Like, was it failure to
13 deliver titles? Was it failure to keep
14 records?

15 MR. PARNELL:

16 On North American?

17 MR. OLAVE:

18 North American.

19 MR. PARNELL:

20 \$1,000 was causing injuries to the
21 public. So there were four counts of causing
22 injury to the public. Specifically, I don't
23 have in front of me exactly what those charges
24 were about. 2,000 of North American was
25 committing a fraudulent act, which was one count

1 of that. Causing injury to the public was
2 three counts. It was a total of \$2,000.

3 MR. OLAVE:

4 How many -- because I have heard
5 causing injury to the public from that
6 dealership several times. What, I mean, do we
7 have a record of, you know -- I know they have
8 had an ownership change and I heard what
9 happened, and I am sure there is some turmoil
10 over there. But I don't know if that gets
11 better or not because of Mike's departures, you
12 know. I think that was his name, Mike.

13 MR. PARNELL:

14 That is right, yes.

15 MR. OLAVE:

16 Are we active in there? Are we doing
17 like supervised --

18 MR. PARNELL:

19 Yes. And that's kind of what's been
20 going on. He's gone out. He has done an audit
21 on them recently. I haven't gotten the results
22 back from the audit. This happened right
23 before we went on the stay-at-home order. So I
24 would like to see what was going on with that.
25 But since he opposed backup under a new

1 management, I did have the investigator going
2 out there regularly, sitting with them just to
3 kind of see what was going on with that
4 dealership.

5 MR. BRILL:

6 Good deal. Derek, I have got one
7 question on another one. On Auto Trends, the
8 non-delivery of title, 5 counts, has that been
9 resolved?

10 MR. PARNELL:

11 Yes, yes. Going back through all of
12 the -- any of the ones that had non-delivery,
13 those titles have been resolved, yes.

14 MR. BRITT:

15 And the complainants were satisfied
16 with everything?

17 MR. PARNELL:

18 That's correct.

19 MR. OLAVE:

20 Do we have to approve the imposed
21 penalties at this point?

22 MR. POTEET:

23 Yes.

24 MR. OLAVE:

25 Because I have a follow-up question

1 that doesn't require the approval. But do we
2 need a motion to do that, Mr. Chairman?

3 MR. POTEET:

4 Yes. Somebody make a motion.

5 MR. OLAVE:

6 I make a motion.

7 MR. BRITT:

8 I will second.

9 MR. POTEET:

10 All in favor, say, "Aye."

11 (All "Aye" responses.)

12 MR. POTEET:

13 Any opposed?

14 (No response.)

15 MR. POTEET:

16 Those pass. And, Mr. Olave, you had
17 a comment that you want to say?

18 MR. OLAVE:

19 Just a follow-up question, again,
20 just to maybe develop some conversation. You
21 know, I don't think anybody knows what we are
22 doing moving forward, but I got to believe that
23 some of the smaller dealerships that we license
24 are having issues staying open. So are we
25 seeing a higher volume of complaints from

1 consumers? Because when these dealerships
2 start closing and consumers can't go back and
3 get their title necessarily or, you know, if
4 they are having a mechanical problem or
5 whatever, some way to turn to them, are we
6 seeing a higher volume of complaints at this
7 point?

8 MS. BARON:

9 Actually, we have not seen a higher
10 amount of complaints actually. I was kind of
11 expecting to see that, but we have not had a
12 increase in complaints since we been out.

13 MS. BURKS:

14 They are basically the same from last
15 time, I mean, like, from before.

16 MR. OLAVE:

17 No spikes or anything in complaints.
18 What about closures? Are we getting -- are we
19 getting, you know, they are obligated to tell
20 us if they are closing; are we getting
21 information or are we losing a lot of licensed
22 dealers?

23 MS. BURKS:

24 No. It is still about the same. I
25 mean, we are not having more than usual.

1 MR. OLAVE:

2 That's good news.

3 MR. POTEET:

4 I will make this comment. At the
5 auction, now we have been running online
6 auctions only since March 16 or something, I
7 forgot what the date was -- 17, March 17. And
8 we will be doing that at least through June 2.
9 And our online attendance has grown steadily
10 and is, in fact, about the same as our total
11 attendance was the week before the virus, which
12 actually coincided with our largest sale of the
13 year. So it is interesting to me that demand
14 has remained really strong at the auction
15 level. And, in fact, the prices have continued
16 to go up pretty much since the first sale that
17 we had that was online.

18 I am not -- I am not making any kind
19 of statistical argument here. I am just saying
20 that anecdotally at our auction and talking to
21 the auctions across the country, it seems like
22 dealers are not particularly having a hard
23 time. I am not saying that some of them aren't
24 and not to say that everybody is doing well,
25 and everybody is definitely struggling with the

1 new way of doing business, but the demand seems
2 to be out there. And I have not heard of
3 anyone going out of business. Just some
4 general comments.

5 MS. BURKS:

6 Because we are still getting new
7 applications in. New salespeople and new
8 dealerships. And I don't know if it's because
9 people have their stimulus checks that they
10 want to go buy cars now, but we still have a
11 lot of dealers that are still applying for
12 salesman licenses so they are still operating
13 pretty well.

14 MR. POTEET:

15 I would suspect the stimulus checks
16 have some impact for sure.

17 MR. OLAVE:

18 That's great news, though.

19 MR. DONNELL:

20 John, when did you expect lane
21 auctions to return?

22 MR. POTEET:

23 Well, we are going to wait and see
24 what the governor says on whatever date that is
25 he is going to speak again, June 5, I think. I

1 am anticipating that that following Tuesday,
2 which, I think, is June 16 or June 9 -- I am
3 sorry, June 9, that we would do some -- some
4 cars running through the lanes. It kind of
5 depends on what the governor says as far as how
6 many people that you can have and that sort of
7 thing. And then play it by ear after that.
8 And one of the things I talked to other
9 auctions about across the country as they
10 re-open in different places has been staggering
11 the lanes so you don't have so many people
12 crowded together at one point. Staggering
13 start times in a different way. So there are a
14 lot of things that we have to kind of adapt to
15 depending on what Governor Edwards says we
16 should, you know, should be the guidelines to
17 follow.

18 So if I were making plans -- right
19 now, our plan is to run cars in the lanes on
20 June 9, and we would only change that if we
21 didn't feel like we could do it in a safe way
22 and per the governor's instructions.

23 And just to throw something out
24 there. The average -- our average consignment
25 through the first, you know, up through the

1 week of March 11, I think it was, the last
2 sales we did on March 10, our average
3 consignment was about 525. We should be about
4 450 to 475 in tomorrow's sale, all online. So
5 we are very close. We are very close to back
6 to normal numbers anyway.

7 And just the percentage sold last
8 week was 71 percent. A week before was
9 77 percent. Those that know much about the
10 auction business know that our goal is to hit
11 about of 65. Those are excellent sales.

12 MR. WATTS:

13 Good numbers.

14 MR. POTEET:

15 Yes, very good.

16 Any other comments on that? All
17 right. The next thing we have, I am not sure
18 who wants to speak to about this, but the
19 proposal by Representative Schexnayder. So I
20 am going to open the floor to whoever is
21 handling that.

22 MR. PARNELL:

23 This was an item that Commissioner
24 Smith brought to my attention early last week
25 or maybe the end of the week prior to that,

1 House Concurrent Resolution No. 71 by
2 Representative Schexnayder. This bill directs
3 state agencies and licensing boards to adopt
4 emergency rules, which is going to suspend the
5 fees that are imposed on businesses until the
6 final adjournment of the 2021 regular
7 legislative session. This bill is moving
8 pretty fast through the legislative process.
9 It was heard in a House committee last week and
10 it was passed favorably with no votes in
11 opposition.

12 The bill is scheduled to be heard
13 today on the House floor this afternoon. As
14 you know, our revenue comes from our licensing
15 fees and our violations. This bill definitely
16 will have major impact on our agency.

17 I kind of sat with Mona and she kind
18 of developed the fiscal impact that this could
19 have on our agency. Because if they are
20 stating that we cannot have any licensing fees
21 all of the way through the -- typically,
22 legislative session ends on June 1, so they are
23 saying that. So that's all of the way through
24 our prime season of revenue, which starts
25 usually September through January. They are

1 saying that we cannot have any fees until
2 June 1 of 2021. So I just wanted to kind of
3 talk about this bill. And, then, again, I did
4 have Mona do a fiscal impact of the bill. So
5 if she will -- if you will, can you kind of
6 talk about it a little bit about how it is
7 going to affect our revenues.

8 MS. ANDERSON:

9 Well, after reading this concurrent
10 resolution, we tried to come up with a fiscal
11 impact, but you have to make some assumptions
12 on this, because they don't clearly spell out
13 some of the items that was directly affected.
14 So for the purpose of the study, we considered
15 the fees only on a cash basis and that the
16 resolution, since it specifically says "fee"
17 and not "fine," then we did not consider our
18 fines to be part of this request. So far as
19 the fees that we received already, that we
20 received at end of October 2019, beginning of
21 March 2020, of course, the 2020 fees are, you
22 know, are earned. The 2021 fees, and since
23 that would be on an accrual basis, those fees
24 would simply be earned in January of 2021. So
25 since no fee payments would change hands and

1 those are deferred fees, then we didn't include
2 those in this report. Then, we took the fees
3 or the fees that we would be receiving at the
4 end of October, the beginning of March, we --
5 for renewals, we used the fees that were
6 received in -- from October of '18 through
7 March of '19.

8 If this passes, none of these fees
9 will be collected if this resolution passes.
10 So you can see there on the report that I did,
11 the middle column has to do with renewals, the
12 other two columns have to do with our
13 non-renewal periods. And they are based on --
14 the non-renewal percent are based on our most
15 current period. I adjusted total salesperson
16 fees or the big flux of salesperson licenses
17 that we had early in 2020. They are going to
18 review again this coming year. And the 2019
19 revenue, that's those two outside columns, were
20 used to determine the non-renewal periods from
21 May of 2020 through September of 2020, and
22 April '21 through June of '21.

23 And so just in summary, the
24 resolution would cause a loss of roughly
25 70 percent of our budgeted revenue for the

1 agency with no indication we would ever be able
2 to collect on these revenues. The agency could
3 hardly collect them at a later date if we have
4 to issue licenses without fees; then there is
5 no incentive for anybody to pay that on the
6 back side there.

7 So as far as expenses are concerned,
8 we don't get money out of the State budget. We
9 are, as you know, a self-generated agency, and
10 so this agency is experiencing its own
11 financial impact in light of the global
12 pandemic caused by the coronavirus. Investment
13 revenues are dropping to near zero rate. You
14 saw that on our JP Morgan CDs from 1.85 to zero
15 percent. The agency is experiencing increased
16 costs to safeguard its facility. While staff
17 works remotely, we had a vehicle vandalized.
18 So we are having to look at adding cameras to
19 protect our facility here. Additional costs to
20 allow staff to work remotely. We incurred
21 costs to get them set up with laptops that we
22 just happen to have. It wasn't an ideal
23 situation with these laptops. Those were the
24 ones that the field investigators were
25 previously using, and we had given them up

1 because they caused a lot of problems. Staff
2 were unable to routinely work without any
3 issues remoting in. We are going to have
4 additional costs for the sanitation of our
5 facility to ensure that licensees as well as
6 staff are protected. We have to have masks.
7 We are going to have to test people's
8 temperatures. We are going to have our
9 building sanitized, not just cleaned, but
10 sanitized, on a more regular basis.

11 So it seems odd that, you know, we
12 are similar to a small business and we don't
13 get small business loans from the government to
14 continue doing what we did. So, you know, I
15 think this is something that we need to bring
16 up to our representatives and hit home how much
17 this is going to affect this agency.

18 MR. PARNELL:

19 One thing Sheri talked about with me
20 regarding this bill because she does represent
21 a couple other State agencies, a lot of what is
22 being discussed is trying to oppose this bill
23 on the Senate side. Today, again, like I said,
24 it is going to go past the Senate floor more
25 than likely because you typically know when

1 small business and consumer protection is
2 discussed with the Legislature. That's why,
3 you know, they kind of push those things
4 through. Again, this bill passed unopposed
5 with ten yeas and no nays when it went through
6 the Commerce Committee in the House side. So
7 on the Senate side, Sheri, that's where she --
8 she is down at the Capitol today, not
9 necessarily related to this, but she did
10 discuss with me, you know, what we may be able
11 to try to do maybe on the Senate side, because
12 there are several different agencies that are
13 in our position of this bill, obviously, so.

14 My hope would be that each
15 Commissioner, if you can, reach out to the
16 State representative that's near you and that
17 may have some information about this bill and
18 kind of express to them the cause -- the
19 detrimental cause that this can have on our
20 agency.

21 MR. OLAVE:

22 I have a ton of questions. I mean,
23 to at least give the appearance that you are
24 not holding back any kind of help for consumers
25 or what have you. They are not separating

1 essential businesses from non-essential
2 businesses because John just said the car
3 business is alive and well. And because we are
4 a self-funded agency, how are we justifying
5 waiving license fees and things like that to an
6 essential business that is alive and well that
7 needs regulation, like we provide, through the
8 funding that we generate from the licenses?
9 That might be just -- my opinion would be, we
10 have to put some figures together as to how
11 many cars have been sold since. John can
12 provide information as far as the auctions are
13 concerned, again to justify, maybe, in a fiscal
14 sense why we need to generate that money, not
15 just to support the Commission, but to regulate
16 an industry that is not closed down that needs
17 the regulation. So I think that's just -- you
18 know, I am not a politician but I have got to
19 believe we are out on a limb with at least the
20 opinion that you are trying not to help the
21 public, you know. So this is in the hands of
22 people making this decision. So, again, just
23 my opinion.

24 MR. PARNELL:

25 Commissioner Olave, I totally agree

1 with you. I think that everything that you
2 said is 100 percent correct. And that's why I
3 feel we really need to try to get some
4 opposition, something in writing. Again, kind
5 of take you back to what you said, some figures
6 so that we can actually have some good solid
7 information for the legislators if -- maybe
8 even to pull us out of this just because out of
9 this bill since we are considered essential as
10 it relates to the industry.

11 MR. BRITT:

12 I like your wording to get us
13 examples from. First of all, I would love to
14 know the governor's opinion about this. And I
15 am sure, knowing him personally, that he would
16 understand breaking it down to setting stuff,
17 like we are talking about doing. But I reached
18 out to his office this morning, waiting on a
19 response back. But I think that we need to
20 first find his opinion. Two, we need to word
21 it similar to what you are talking about,
22 Derek, and try to sell it on our end and get us
23 removed from that type.

24 MR. OLAVE:

25 Let me ask this, Derek, I don't know

1 if this helps. Not just figures from our
2 industry, maybe Sheri can provide us other
3 agencies that will be equally affected by this,
4 you know, with their budget and their necessity
5 to the consumer more than trying to relieve the
6 pressure of these license fees. So, yes, we
7 need to put something together for sure, I
8 mean.

9 MR. PARNELL:

10 This is definitely something that I
11 definitely wanted to bring to everyone's
12 attention once it came to mine. You know, we
13 put our key words in and this is something that
14 didn't pop up for Kim and I on our searches.
15 And it just popped up. And, like I said, it is
16 moving very fast. So it does worry me a great
17 deal, so.

18 MR. BRITT:

19 If y'all don't mind, I am going to
20 reach out to several different sources that I
21 have and kind of see where it is headed and
22 which direction it is going in.

23 MR. DONNELL:

24 Will you give us a call, Derek, once
25 y'all see how it is going on the Senate side?

1 Because you may see some opposition on the
2 Senate side.

3 MR. PARNELL:

4 Yes. That's what I was expecting.
5 According to Sheri, that's what she heard from
6 her other State agencies as well. That is
7 where a lot of opposition is going to happen on
8 the Senate side, so. I will definitely keep
9 you updated as it is going through the process
10 of what is going on with it, so, yes.

11 MR. BRITT:

12 Mona, I know that you had shared some
13 numbers, and I couldn't see them a while ago,
14 but if one of us need numbers emailed to us,
15 can you or Kim email us some numbers that I can
16 share with a senator?

17 MS. ANDERSON:

18 That is no problem.

19 MS. BARON:

20 I can email this table to y'all if
21 you need it.

22 MR. BRITT:

23 Yes. Would you do that, Kim? I
24 can't see it on the back of my screen.

25 MS. BARON:

1 I will send the explanation and the
2 table as soon as the meeting is over. And that
3 way we all will have both of them.

4 MR. BRITT:

5 That way I can have as a talking
6 point when I start making my calls.

7 MS. BARON:

8 Okay. I can do that. Sorry about
9 that.

10 MR. BRITT:

11 Do we need to do anything on record
12 about this, Mr. Chairman?

13 MR. POTEET:

14 I don't think we need to do anything
15 on record. I think we -- it's going to be on
16 public record that we pretty much oppose it for
17 the purpose -- or the reasons we already
18 mentioned, which is the car business doesn't
19 seem to be doing too badly. We need the money
20 to do the regulation that needs to be done to
21 protect the public. And it just doesn't make
22 as much sense for us. It may make sense for
23 other organizations and other companies and
24 businesses, but maybe not for us. I think what
25 we did is exactly what we are doing. Everybody

1 get the email from Kim with all of the
2 information, and talk to whoever you feel can
3 make an impact on this. And I agree with
4 Derek; once it gets to the Senate, there may be
5 a much different view of it. But that's my
6 opinion. That's what we need to do.

7 MR. BRITT:

8 I will say this. I don't know. If
9 we can make any more public comments about it,
10 it all needs to be worded the same and all in
11 one deal.

12 MR. POTEET:

13 I don't really think we need to make
14 any public comments about it. We just need to
15 work behind the scenes and find out what is
16 going on.

17 MR. BRITT:

18 Absolutely. But, I mean, we are on
19 record so I just want to make sure that we are
20 all on the same -- any further discussion that
21 we are on the same page.

22 MR. POTEET:

23 Yes. I agree with that, Jeff.

24 MR. OLAVE:

25 I emphasize the point. Let's find

1 out -- I don't know how we do that. Maybe
2 Sheri can help us find out how many agencies
3 are affected by that. And then maybe -- and
4 maybe get some help from them, you know, we go
5 with several agencies. Look, this is our
6 particular agency. This is why we can't -- you
7 know, we can't do without this revenue until
8 they show their need for it or whatever. I
9 think once they see the bigger picture, then
10 you might have a different opinion of this.

11 MR. POTEET:

12 I agree. All right. Executive
13 director's report.

14 MR. PARNELL:

15 Okay. I kind of just wanted to share
16 with you-all -- Mona kind of discussed it a
17 little while ago. That the pool vehicle -- the
18 vehicle that we do have that we use for our
19 pool vehicle here at the agency was sitting out
20 in the parking lot. I came into the building
21 one morning and all four of the rims and tires
22 were stolen off of the vehicle. It is sitting
23 on cinder blocks as we speak. This vehicle was
24 one of the ones -- it wasn't operable right now
25 at this time. And Property Assistance needs to

1 come and pick this vehicle up. This was the
2 vehicle that, when we purchased the new
3 vehicle, that it is considered to be traded in
4 for that vehicle.

5 So right now what I am going to work
6 adopting is try to have Property Assistance --
7 I don't really want to spend the revenue or any
8 funds on trying to go get some used tires and
9 rims to put on this vehicle, because once I
10 submit it anyway, once -- they are only going
11 to give me maybe 15- to \$2,000 for this vehicle
12 anyway.

13 So what we have been working on doing
14 is increasing security around the agency.
15 Trying to get some camera installed. We did
16 speak with a few different security companies,
17 and we are working right now to get bids on
18 those cameras being installed at the agency.

19 MR. BRITT:

20 Property Assistance will send a
21 wrecker around to get it, Derek?

22 MR. PARNELL:

23 Yes, yes. Louisiana Property
24 Assistance, I will get with them so they can
25 coordinate and get somebody out and just drag

1 it away. Because it is going to be surplus to
2 them anyway, but we just have to do surplusing
3 process in the computer, and that way they can
4 come and pick the vehicle up.

5 MR. BRITT:

6 So it is still sitting in the parking
7 lot with no tires?

8 MR. PARNELL:

9 Yes, right now.

10 MR. POTEET:

11 All right. Anything else?

12 MR. PARNELL:

13 That's all. That's pretty much all.

14 MR. POTEET:

15 All right. Well, the next meeting is
16 June 15. If there is nothing else, I make a
17 motion we adjourn.

18 MR. OLAVE:

19 Second, Mr. Chairman.

20 MR. POTEET:

21 All right. Okay. Talk to you guys
22 soon.

23

24

25

(Meeting adjourned at 10:14 a.m.)

REPORTER'S CERTIFICATE

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2
3 I, BETTY D. GLISSMAN, Certified Court
4 Reporter, Certificate No. 86150, in and for the
5 State of Louisiana, do hereby certify that the
6 Louisiana Used Motor Vehicle Commission May 18,
7 2020, meeting was reported by me in the
8 stenotype reporting method, was prepared and
9 transcribed by me or under my personal
10 direction and supervision, and is a true and
11 correct transcript to the best of my ability
12 and understanding.

13 This June 1, 2020, Baton Rouge, Louisiana.
14
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17
18
19

20 _____
21 BETTY D. GLISSMAN, CCR
22 CERTIFIED COURT REPORTER
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25